

Take your
business to
the **next level!**

QDIST

الشركة القطرية لتوزيع المنتجات التقنية
QATAR DISTRIBUTION COMPANY FOR TECHNOLOGY

www.qdist.net



About Our Company

QDIST is the largest stocker and wholesale technology Value Added Distributor in Qatar. QDIST creates sales and profitability opportunities for vendors and resellers through unique marketing programs, pre and post sales support, complete design solutions and product aggregation and distribution. QDIST is a leading value added distributor & solution provider working in multi scenarios like

- 1)Surveillance System Solutions
- 2)Structured Cabling
- 3)WiFi Solutions
- 4)Video Storage Solutions
- 5)Power Protection ..etc

QDIST creates sales and profitability opportunities for vendors and resellers through unique marketing programs, pre and post sales support, design services and product aggregation and distribution. We provide better Services at unbeatable price and quick hands on support for all our Integrators . We assist them in achieving their highest potential by providing our committed and experienced professionals. QDIST business lines representing an array of world leading vendors and more major international Vendors will be added to QDIST portfolio every short period of time to meet the demand of the new solutions needed by the Qatari market to achieve the vision of Qatar 2030 .



QDIST never sell to an End-User direct but only selling through channels like System Integrators, MEP contractors

Company Vision & Value

"We provide better Services at unbeatable price and quick hands on support for all our Integrators."

Continuing to achieve outstanding customer satisfaction, high levels of job satisfaction for our associates and long term sustainable growth for our integrators.



Customer Satisfaction

Customer satisfaction is our marketing term that measures how products or services supplied by our company meet or surpass a customer's expectation. Customer satisfaction is important for us because it provides marketers and business owners with a metric that they can use to manage and improve their business-



Continuous Improvement

We are always try to improve our products & services. These efforts can seek incremental improvement over time or breakthrough improvement all at once. Delivery processes are constantly evaluated and improved in the light of their efficiency, effectiveness and flexibility.



Excellent Teamwork

Our working in teams can be both beneficial and challenging at the same time. Sharing work can be less than ideal if the team members don't work well together. Teams that work well together can greatly increase workplace productivity and creates a more cohesive company culture.

The logo for QDIST, featuring a red 'Q' followed by 'DIST' in grey.

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Raise Your Expectations...

QDIST is the largest stocker & wholesale technology Value Added Distributor in Qatar. QDIST creates sales and profitability opportunities for vendors and resellers through unique marketing programs, pre and post-sales support, financial services and product aggregation and distribution.

Our Partners

Collaborating closely with the industry's largest professional network, we create unlimited opportunities to grow your business with our partners.



Axis Communication

www.axis.com

Axis Communications AB is a Swedish manufacturer of network cameras for the physical security and video surveillance industry.

A wide range of network video surveillance solutions including cameras and encoders, Video Management Software and recorders, analytics and applications. Axis IP-based portfolio ensures scalability and simplifies integration.



ISS Intelligent Security Systems

www.issivs.com

The ISS SecurOS solution set powers the most advanced video management and video analytics vms in surviellance world.

ISS is the proven technology partner of the world's largest integrators in the video security and surveillance marketplace. I S S has a very wide range of deployments, in areas such as transportation, retail, banking, colleges, government, industry, and urban surveillance, and with a truly open platform that allows one to expand their solutions



The open platform company

Milestone Systems

www.milestonesys.com

Milestone designs, develops and produces world-leading IP-based video management solutions for organizations of all.

Milestone Systems is a global leader within open platform video management software (VMS) for IP network-based video surveillance, dedicated to deliver high quality business video platform software, in which our community of hardware and software partners can integrate their video solutions for security.

Our Partners



Veracity

www.veracityglobal.com

Veracity IP Transmission Products & Video Storage Distributors Listing and UK,USA,Middle East and India.

Veracity designs and manufactures industry-leading IP transmission devices, POE, EOC adapters and extenders and IP camera installation tools. IP video storage systems. Integrated command + control systems. Veracity devices and systems are available globally.

Ruijie Networks

www.ruijienetworks.com



Ruijie Networks has 41 branches with sales and service covering Asia, Europe, North America, and South America

Since founded in 2000, Ruijie has been building in-depth scenario oriented application experience through solution design and innovation in the industry. Ruijie has researched and self-developed 8 product lines, including switches, routers, wireless, cloud class, security, gateways, IT management and authentication & accounting

Netgear

www.netgear.com



Netgear Inc. is a multinational computer networking company based in San Jose, California, with offices in about 25 other

Netgear Inc. is a multinational computer networking company based in San Jose, California, with offices in about 25 other countries. It produces networking hardware for consumers, businesses, and service providers. The company operates in three business segments: retail, commercial, and as a service provider

Our Partners



Multimedia Connect

www.multimedia-connect.com

Leader on the French market, Multimedia Connect is rapidly expanding its activities in EMEA and Asia.

Multimedia Connect is a structured cabling system manufacturer, designing and producing communication solutions for intelligent buildings, that enhances IP convergence. MMC designs, develops and manufactures innovative structured cabling solutions for smart Building, Data centre & industry .



System Max

www.system-max.com

Systemmax Rack is your shield that protect your variable machine that's contain the most valuable thing in your systems.

This company employ more than 100 experts, operate in 3 of the major cities in the Middle East (Cairo - Dubai - Doha) and have a turnover of approximately USD 1.5 million/year. we are able to provide full life-cycle IT services. For the security section they focus on IP Surveillance delivering end-to-end IP video management solutions

Tripplite Power Protection

www.tripplite.com



Tripp Lite is an American manufacturer of power protection and related connectivity solutions.

Tripp Lite is an American manufacturer of power protection and related connectivity solutions. Headquartered in Chicago, Illinois, the company employs more than 450 people and maintains a sales presence in over 80 countries worldwide. Headquarters: Chicago, Illinois, United States

Service We Provide

We are value-added distributor (VAD). We not only provides pick, pack and ship services for the products we sell, but also offers differentiating services and complete design solutions that we provide



LOGISTIC & STORAGE SERVICES

At our warehouses ensures seamless service for everything from incoming and outgoing freight handling to storage and logistics processing.



COMPLETE DESIGN SOLUTIONS

We design and provide solutions containing equipment components which are fully integrated and create a stable and viable system.



SYSTEM TECHNICAL SUPPORT

Not only do we offer products Supply, we also offer full technical supports training ..etc to all our integrators.



SYSTEM COST ESTIMATION

We provide costing and estimation services to our integrators to meet their requirements with in the clients budget.

"Offering intelligent design solutions, our dedicated team of experienced design engineers carries out technical and innovative design for all system offered by QDIST"



AFTER SALES SUPPORT

Over the years, We are providing a comprehensive range of warranty services to our integrators as per the manufactures recommend . We will handle the direct RMA services from each manufacturer as per their policies .



Business Strategy Consultation

During our business plan consultation process, We will explain the problems faced and their path toward solving them. This consultation allows you to have a frank discussion about a business plan's strengths and weaknesses.





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